



ALEC C. SHEROD

952-460-9294

asherod@hjlawfirm.com

PRACTICE AREAS

- Business & Corporate Law
- Mergers & Acquisitions

“My previous experience as an accountant and general counsel allows me to better understand my client’s business and their unique concerns and issues. I enjoy providing clients with practical and relevant approaches that are based on opportunity and aren’t bogged down by focusing on what can’t be done.”

Alec Sherod has extensive experience successfully representing both public and privately held companies across many industries. He primarily practices in the following areas:

- Mergers and acquisitions
- Corporate finance
- Private equity and venture capital finance
- Commercial contracts
- Corporate strategy and governance
- Securities regulations
- Strategic corporate and business counseling
- Shareholder issues

EDUCATION

J.D. | UNIVERSITY OF IOWA
Iowa City, IA | Law

B.S. | UNIVERSITY OF IOWA
Iowa City, IA | Accounting

In his practice, Alec assists buyers, sellers and financial advisors in a wide variety of domestic and international M&A transactions. He also represents clients in financing transactions, including advising issuers and investors in securities law compliance, handling acquisition financing for lenders, borrowers and investors and representing clients in private placements of equity and debt.

Clients note that Alec is a trusted advisor and key contributor in analyzing both legal and business issues.

Alec has been a notable member of the Twin Cities legal community for more than a decade and is admitted to practice in Minnesota, Colorado and New York. He began his legal career in the corporate department of a large New York



City law firm and later served as General Counsel for a family office/private equity group in Colorado. Alec is also an experienced CPA (inactive) who leverages his accounting background when handling sophisticated financial transactions.

Experience

- Represented a marketing technologies company in its IPO, follow-on offering and registered direct offerings.
- Represented a foodservice company in the sale of the company to a private equity investor in an auction process.
- Represented a same-day, time-critical transportation and distribution/logistics services company in its preferred stock and secured note financing transactions.
- Represented a casino owner and operator in its corporate reorganization and initial public offering.
- Represented a U.S. real estate investment trust in its \$100 million initial public offering of trust units.
- Represented NHL team owner in the sale of the team to a group of new investors.
- Represented the founders of a start-up software company with respect to various formation matters.
- Served as Principal American Liaison to a Canadian real estate investment trust focused on the ownership and operation of industrial properties in the U.S.

