



## MICHAEL D. HOWARD

(952) 746-2123  
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### PRACTICE AREAS

- + Business & Corporate Law
- + Banking, Finance & Workout
- + Collections, Creditor Remedies & Bankruptcy
- + Employment Law
- + Information Technology & E-Commerce
- + Real Estate Law
- + Mergers & Acquisitions
- + Agriculture Law

### EDUCATION

J.D.

UNIVERSITY OF MINNESOTA  
LAW SCHOOL  
Minneapolis, MN

"Clients seeking legal representation want cost effective and practical solutions. Leveraging my legal skills and extensive business experience, I work proactively to advance my clients' interests and add value to their enterprises."

Michael is the chair of Hellmuth & Johnson's Business and Corporate Law practice group. His extensive background in business, management, technology, consulting and real estate allows him to meet the needs of businesses in various stages of growth, from startup/formation and rapid expansion, to exit transactions/strategies and, if necessary, restructuring, bankruptcy or dissolution. He has presented and lectured extensively on negotiation, bankruptcy, workouts, general business matters, and sales of assets (including distressed asset sales and 363 sales).

His clients range in size from the single freelance coder/developer to large publicly traded companies and include a variety of industries. Among them: banking, lending (including asset based and private lending), manufacturing, equipment, printing, retail, repair, construction, hospitality, restaurant/food service, food science, agriculture, trucking, transportation, import/export, distribution, trades, professional services, real estate, advertising, marketing, franchise, cosmetics, education, health, medical, medical device, development, web-based services, software, SaaS, mobile-application development and other technology-based and service industries. Michael believes that businesses should maintain an entrepreneurial mindset in order to remain competitive, while practicing "preventive law" to avoid damaging enterprise value and incurring major unexpected liabilities.

