Scott M. Nelson

"Clients would like to know you care, before they care about what you know. Estate planning is both technical and personal, and, as such, requires not just a deep understanding of the law but real insight into each client's life history, family dynamics, and goals. It goes beyond protecting assets. It's about securing the client's legacy."

Scott draws on more than 30 years of experience in trust and estates. He also has a background in business law and is a tax attorney whose ongoing involvement in the drafting of legislation relative to estate planning and tax issues keeps him on the cutting edge of his field.

Clients ranging from individuals to family-owned businesses rely on Scott not only for his knowledge of the law, but for his approach — one predicated on trust and understanding and focused on achieving outcomes that are cost-effective and responsive to clients' needs. Further, Scott strives to minimize administrative costs, legal roadblocks, unexpected delays, and taxes of all kinds. He also coordinates with his clients' other professionals to maximize team expertise, minimize professional fees where possible, and ensure that clients receive proper counsel on both legal and financial fronts.

Scott focuses on the client's heritage and family dynamics, business succession planning, and coordinated estate planning for complex estates. He advises all types of families on transfer of assets, as well as legacy and philanthropic planning. His practice also includes advising trust and estate fiduciaries (trustees and executors), beneficiaries, and charitable organizations, and serving as an expert witness.